Customize Your Contract

If you'd prefer a more custom-fit approach, we'll negotiate a new contract based on your pharmacy's specific volume and product mix. You decide what provisions you want included, which wholesalers you want to bid on your business, and ultimately which contract you want to sign.

Join an Existing Group

We've negotiated primary wholesaler contracts for hundreds of independent pharmacies over the past 40 years. If one of those pre-negotiated contracts checks all your boxes, we'll add you to a group so you can take advantage of that existing contract right away.
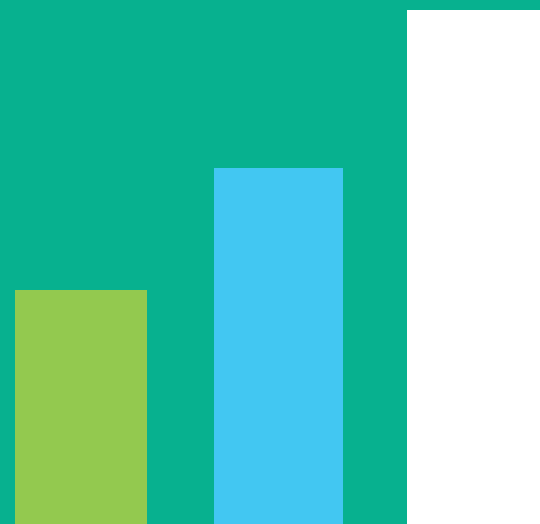
Experienced Contract Negotiations

ProfitGuard® helps you get the primary wholesaler contract that's best for you. When it comes time for renewal, we guarantee better pricing, rebates, and payment terms than what your current contract includes.

Improve your business.

** .ıı ProfitGuard ®**

6300 Enterprise Road
Kansas City, Missouri 64120
Phone: 816-245-5700

PBAHealth

Improve your contract.

The ProfitGuard® Navigation Report

Get the most out of your current primary wholesaler contract. The ProfitGuard Navigation Report is a purchasing optimization tool for smarter, more efficient pharmaceutical purchasing.
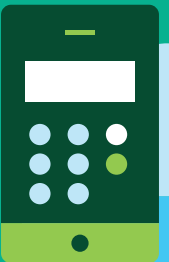
Money-Saving Recommendations

The Navigation Report uses data from your pharmacy, your primary wholesaler, and our own PBA Health warehouse to pinpoint which products to buy and how to get them at the lowest price.
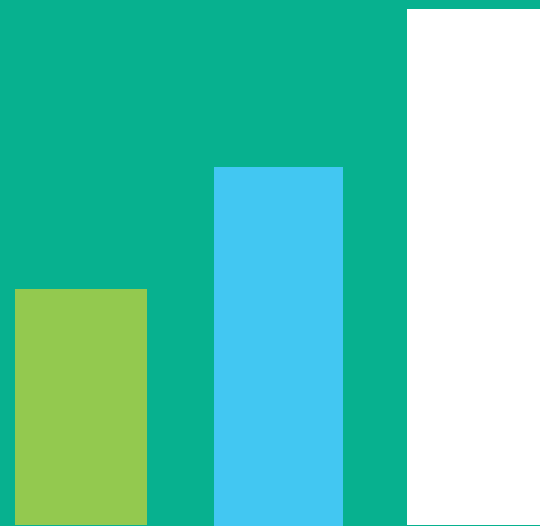
Focus on Your Patients

Say goodbye to hours spent price shopping between secondary suppliers. The Navigation Report does the work for you—which means more time available to spend with your patients.

Minimize hassle.

ProfitGuard®

PBAHealth

Maximize rebates.

A primary wholesaler contract is only as good (or not-so-good) as the way you manage it. ProfitGuard® helps independent pharmacies get the most out of the contract they have.

For more information and to get a FREE primary wholesaler contract review, visit www.PLACEHOLDER.com or call 816-245-5700 ext. 5746

The ProfitGuard®
Navigation Report

Optimize your contract and increase profits with the Profit-Guard Navigation Report. It works like a GPS, giving you purchasing recommendations that guide you to your final destination: maximum rebates.
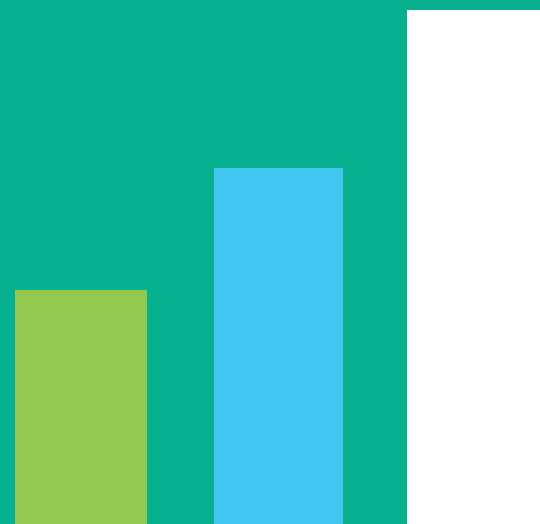
The PBA Health
Warehouse

Get access to your very own secondary distributor. Use it in conjunction with your primary supplier and according to the Navigation Report to lower your overall cost of inventory.

Better rebates.

ProfitGuard®

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Same contract.

A Contract That Does More

Ready for a primary wholesaler contract upgrade? ProfitGuard® gives you access to meticulously negotiated contracts with all of the major primary suppliers. Our contracts offer better pricing, rebates, and payment terms—guaranteed.
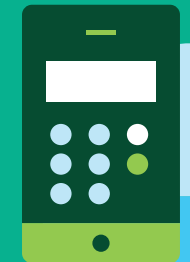
Join a ProfitGuard Group

We manage over a dozen active ProfitGuard groups, each with different contracts and wholesalers. We'll analyze your pharmacy's data and recommend the group with the contract that best fits your needs. The final decision, however, is always yours.
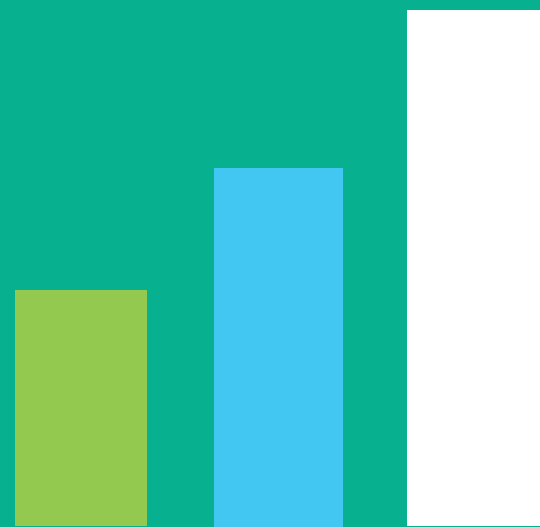
Better Cost of Goods, Faster

Joining an existing ProfitGuard group is the quickest, easiest way to get started with a new and improved primary wholesaler contract. If you'd prefer a custom contract negotiated specifically for your pharmacy, we can help, too. Just reach out and we'll take it from there.

Less time.

.ıı **Profit**Guard ®

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PBAHealth

More profit.

A Better Arrangement

Ready for a primary wholesaler contract upgrade? ProfitGuard® gives you access to meticulously negotiated contracts with all of the major primary suppliers. Our contracts offer better pricing, rebates, and payment terms—guaranteed.
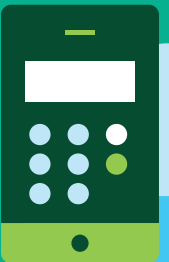
Personalized to Your Pharmacy

All independent pharmacies are unique. Shouldn't the most important part of your business be, too? ProfitGuard sits on your side of the negotiation table to help you get a custom primary wholesaler contract best suited for your business.
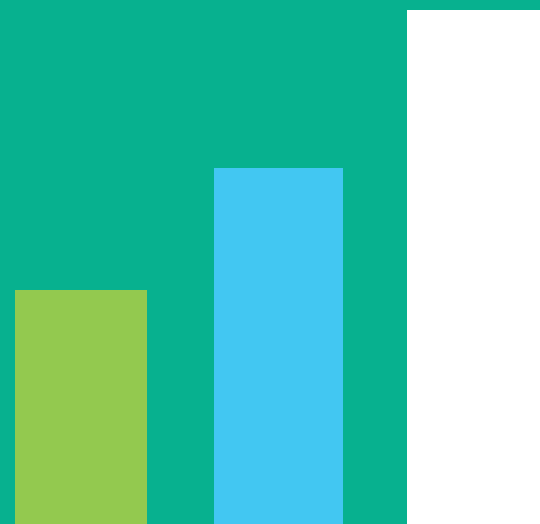
Contract Terms on Your Terms

Remain in control of the negotiation process at all times. You decide what specific terms and provisions are most important and which wholesalers you want to bid on your business. And at the end of the day, you choose the contract you want to sign.

Your way.

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PBAHealth

Your contract.